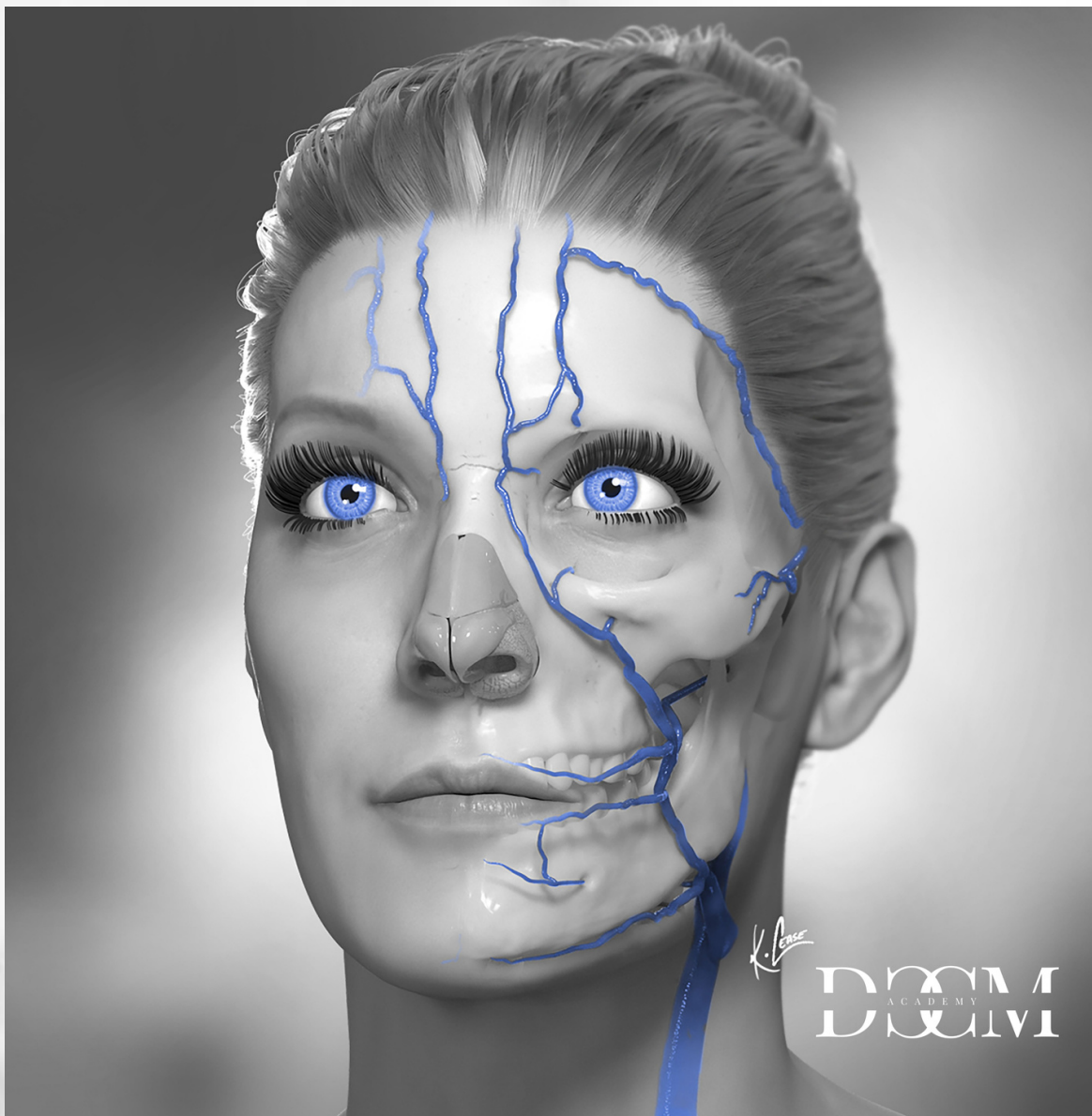


DOOM
ACADEMY
DOOM

BECOMING AN AESTHETIC INJECTOR



www.dccmacademy.com | info@dccmacademy.com

WELCOME



This is the DCCM™ Academy Difference

DCCM™ Academy is a bespoke training academy for aesthetic injectors led by Tara Delle Chiaie, MSN, FNP-BC, APRN, published author and National Allergan trainer with 10+ years of experience in aesthetic medicine. We embody our educational values through our small class sizes with a 4:1 student-to-instructor ratio and our commitment to facilitating ample opportunities for hands-on clinical experiences with patient models and superior aesthetic technologies. Upholding the highest standards in patient safety is at the heart of everything we teach. We take an interdisciplinary approach, giving our students not just the “how,” but the “why” behind every technique, skill, and strategy. Through our 10-hour essential certification courses, advanced private trainings, and range of continuing education programs, we are focused on cultivating a deep knowledge of anatomy, the science of aging, and the art of facial assessment to serve as the foundation behind every treatment. DCCM™ Academy fosters providers who are driven to excel; critical thinkers who individually assess the needs of their patients to produce impressive results that complement each patient’s natural aesthetic.



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MEET YOUR TEAM



Tara Delle Chiaie, MSN, FNP-BC, APRN

Owner, Head of Faculty, Master injector, Overall Boss Babe

✉ tara@thedccm.com

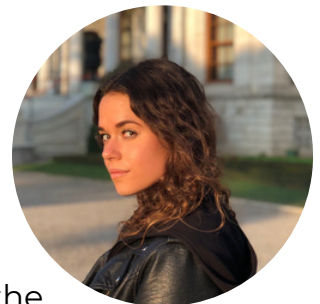
Tara's passion for her industry and love of sharing her knowledge with her students shines through into every course she teaches. More than just an educator, Tara is the vision behind DCCM™ Academy, an inspiration and mentor to all who train with us.

Haley Sutherland Fort

Director of DCCM™ Academy

✉ info@dccmacademy.com

Haley wears many hats at DCCM™, all of which make her uniquely qualified to develop custom education plans for our students and connect them with curated resources to excel in the aesthetics industry.



Grace Cragg, Kristan McCoy & Erica Thurlow

DCCM™ Patient and Student Flow Coordinators

✉ info@thedccm.com

Grace, Kristan, and Erica are more than just the smiling faces you see when you step into DCCM™, always willing to lend a hand, they coordinate and manage the flow during our trainings and keep all our lives running smoothly.



A MESSAGE FROM TARA



We are excited to welcome you into the aesthetics community and look forward to nurturing your rise and helping you along this amazing new path!

Tara Delle Chiaie



“Mastery Doesn't Happen by
Chance, it Happens by Choice”

Tara Delle Chiaie,
M.A.N., F.N.P.-BC, A.P.R.N.



info@dccmacademy.com

www.dccmacademy.com

603.783.1087

MAKING THE SWITCH

Are you a licensed LPN, RN, NP, PA, MD, or DO looking for a career change?

Making a difference in the lives of our patients is a desire we all share as medical professionals but long hours, inflexible schedules, insufficient compensation, and dealing with ...ugh... insurance makes fulfilling that goal all the more difficult in today's medical environment.

Aesthetic Medicine offers opportunities for a dynamic and ever evolving career, better work-life balance, limitless salary potential, and the joys of patient care, all while you work to build a reputation and business that is uniquely yours!

Let us be your guide down the path to becoming your own boss in the field of Aesthetic Medicine! Our goal is to promote personal growth in each of our students by giving them the skills and confidence to become the next generation of responsible aesthetic injectors.

No gatekeeping, no gimmicks, and no previous experience required.

That's the DCCM™ Academy Difference.





RETURN ON INVESTMENT

Let's talk numbers.

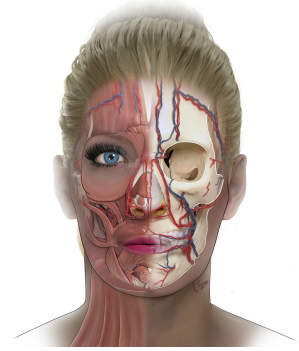
We know aesthetics training is an investment and we want to show you just how much investing in yourself and your education can pay off in the long run. Below is a table that breaks down gross income for a single injector performing only cosmetic neurotoxin treatments for between 1 and 20 clients per week.

As you can see, an incredibly achievable number of 20 cosmetic neurotoxin clients per week yields a gross income of over \$300,000 annually, and that only assumes each client receives treatment in about 1 of the 3 most popular areas!

We know business growth can be daunting and we are here to help! We offer many different resources for marketing and pricing strategy development as well as client acquisition to make your transition to aesthetic medicine as seamless as possible.

NEUROMODULATION REVENUE		
Clients per week	Monthly gross @ \$14 per unit 24 units per client	Yearly gross @ \$14 per unit 24 units per client
1 Clients	\$1344	\$16,128
2 Clients	\$2688	\$32,256
3 Clients	\$4032	\$48,384
5 Clients	\$6720	\$80,640
10 Clients	\$13,440	\$161,280
15 Clients	\$20,160	\$241,920
20 Clients	\$26,880	\$322,560

THE BEST IN EDUCATION



Uncapped earning potential is one of the many benefits of a career change to aesthetic medicine. The principal driver of this is simply demand; medical aesthetics is a booming multibillion-dollar industry that has continued to grow exponentially, year after year (1). This growth is fueled by new generations who find significant value in investing in their appearance, with medical aesthetic treatments becoming a more significant part of the growing conversations and trends surrounding the importance of self-care and wellness (2). All of this industry growth means there are more opportunities for new injectors to break into the field of medical aesthetics than there ever have been before!

The dark flipside to this idealistic portrait is that rapid growth has outpaced advancements in patient safety protocols. Rules and regulations surrounding what constitutes adequate training to perform aesthetic procedures have yet to be defined. Historically, one out of every 100,000 patients undergoing a hyaluronic acid dermal filler treatment suffered a vascular occlusion, an adverse event that can lead to permanent tissue loss via necrosis (3). However, a more recent report noted that one in 2,000 hyaluronic acid dermal filler treatments resulted in a vascular occlusion (4). This represents an almost incomprehensible 5,000% increase in the instance of vascular occlusions resulting from providers' administration of dermal filler products.

This significant rise in adverse events is reportedly caused by a lack of provider education in proper mitigation and management techniques (3). Simply put, training programs that promise to turn students into capable injectors must continuously adjust and adapt their curricula to best prepare their students for the realities they will experience as new injectors. Improving the standards of provider education is not only important from the perspective of patient safety. Patients want to be sure their treatment outcomes are worth the cost (2). It is impossible to build a sustainable business model on the back of dropped brows, vascular occlusions, and generally poor administration and management techniques caused by insufficient education.

DCCM™ Academy has set out on a mission to address the apparent need for a higher standard of provider education with our truly comprehensive training options and commitment to offering opportunities for continuing education to all our students. Investing in the best in aesthetics education is an investment in yourself and in your future. We look forward to helping you build a successful career in this exciting new industry.



WHAT TO LOOK FOR

DCCM™ Academy | Setting The New Standard

At DCCM™ Academy we reimagined the medical aesthetic training model from the ground up. We designed and refined each of our programs with providers in mind to better align each training, continuing education program, and injector's resource with what we would have wanted when we started out and what we currently look for in our own opportunities for continuing education. We know you have a lot of programs and educational institutions to choose from, so here are some criteria that you can use to evaluate them.

Does the program offer both classroom learning as well as hands-on injecting?
We offer a blended learning model for all our courses, with 5 hours dedicated to one-on-one guided hands-on injecting experience in a clinical setting.

if there is hands on injecting, do students need to supply your own product and models for the training?

We take care of models and product for all our group training courses so our students can focus on their experience and patient safety rather than model recruitment and expenses. We supply 2+ models per student for every course.

How big are the class sizes? What is the student to instructor ratio? Who are your instructors?

We offer a 4:1 student to instructor ratio to maximize one-on-one time during the hands on injecting portion and offer students intimate experiences unavailable at larger training programs. Tara has over 10 years of experience in medical aesthetics and is a National Allergan trainer as well as a key speaker for Candela.

Does your program offer you opportunities for questions, continuing education, medical and legal compliance, and business and brand development ?

We offer students numerous opportunities for direct access to Tara following the training to ask any follow-up questions as they arise. We also offer compliance packages of customizable forms like treatment consents and policies, and an entrepreneur's business growth program for new practice owners.



WHAT MAKES US UNIQUE

DCCM™ Academy | Setting The New Standard



Courses Taught by Master injector and Allergan Certified Trainer



10 Hours of CEU Credit per Course



\$200 - \$300 Per Hour of Training, Depending on Course Level



Product and Models Provided for Guided Hands-On Clinical Practice, Always



Models Pay a Small injector Fee independent of Product Received



Post-course support with direct 1:1 access to Tara



4 Day, 4 Course Aesthetic immersion Program Offered Every Other Month



Unique Facial Assessment and Aging Course to improve Application of Course Knowledge



Detailed Custom Textbook included with Course for Easy Material Review



Clearly Defined Educational Objectives and Course Curriculum



2023 COURSE SCHEDULE

01

The Essentials of Cosmetic Neurotoxin Application

~~January 3~~ SOLD OUT ~~July 6~~ SOLD OUT
~~February 9~~ ~~August 1~~ SOLD OUT
 March 7 September 5
~~April 6~~ SOLD OUT October 5
 May 2 November 7
 June 1 December 7

02

The Essentials of Dermal Filler Facial Implantation

~~January 4~~ SOLD OUT
~~March 8~~ SOLD OUT
 May 3
~~August 2~~ SOLD OUT
 September 6
 November 8

03

The A.R.T. of Facial Assessment and the Science of Aging

~~January 5~~ SOLD OUT
 March 9
 May 4
~~August 3~~ SOLD OUT
 September 7
 November 9

04

Advanced Lip Augmentation Master Course

~~January 6~~ SOLD OUT
 March 10
 May 5
~~August 4~~ SOLD OUT
 September 8
 November 10

05

Adverse Event Management: Vascular Occlusions

~~February 10~~ SOLD OUT
~~April 7~~ SOLD OUT
 June 2
~~July 7~~ SOLD OUT
 October 6
 December 8

06

Additional Training Opportunities

Private Trainings
 Observation Days
 Mentorship Program
 Fellowship Program
 Residency Program
 Room Rentals
 injector Resources
Available ONLINE

GROUP TRAININGS



Our group training courses are your first step into a new career in the Aesthetics industry. All medical professionals, regardless of license, need a certificate in cosmetic neurotoxin and dermal filler administration before they can practice on their own patients. Most medical aesthetics practices will ask that new hires complete these certifications prior starting with them.

DCCM™ Academy has been recognized by both Allergan and Galderma with the honor of 2 in-kind product donation grants that allow us to provide high quality injectable products to our students for use during the hands-on injection and live patient model portion of our course.



GROUP TRAININGS

At DCCM™ Academy, our goal is to provide a collection of wholly comprehensive essential certification training courses. Every student goes home with their own student box that contains, pens, notepads, anatomical references, and one of our Injector's Manuals, carefully curated to contain the key takeaways from each course and act as a provider quick reference tool for anatomy, reconstitution, dosing, and adverse event management.

We organize our group trainings into a 4 day, 4 course collective: **The Aesthetic immersion Program**. The program is fully accredited for 10 CEU/CME units per course day; 40 units total. Courses can be booked individually, with the only prerequisite being certification in dermal filler administration before taking the Advanced Lip Augmentation course. Links to enroll and check course availability can be found on our website.

-
- 00** **The Aesthetic immersion Program (1-4) - \$8,000 (\$9,000 value)**
 - 01** **The Essentials of Cosmetic Neurotoxin - \$2,000**
 - 02** **The Essentials of Dermal Filler Facial implantation - \$2,000**
 - 03** **The A.R.T. Of Facial Assessment And The Science of Aging - \$2,000**
 - 04** **Advanced Lip Augmentation Master Course - \$3,000**
 - 05** **NEW! Adverse Event Management Course - \$3,000**



10 GROUP TRAINING LEARNING OBJECTIVES

Certification Course Learning Objectives:

The learning objectives outlined below are intended to provide insight into the topics covered during each of our one-day intensive group training courses. Additional learning objectives by specific course can be found on each of the following pages below the given course description.

At the completion of each one-day intensive course students should be able to:

1. Recognize the history of given products' use in aesthetic medicine.
2. Label relevant facial anatomic features.
3. Explain the mechanism of action for given products in the body.
4. Identify and distinguish FDA approved products.
5. Analyze safety concerns and common contraindications.
6. Approach facial assessments with confidence, considering the unique anatomy of individual patients.
7. Prepare patients for treatment and manage patient expectations of cosmetic outcomes.
8. Recognize, mitigate, and manage potential complications, maintaining the highest level of patient safety.
9. Demonstrate competence in injection techniques on label per product indication with provided live patient models and injectable products.
10. Follow post-procedure guidelines for optimal patient outcomes.



THE ESSENTIALS OF COSMETIC NEUROTOXIN

————— \$2000 —————

Course Description:

The foundational course at DCCM™ Academy, this group training is designed to provide medical professionals with an overview of all 4 FDA approved cosmetic neurotoxins. In addition to the certification course learning objectives outlined above, we will discuss relevant facial anatomical layers, dosing and reconstitution guidelines, popular on-label treatment areas, frequent patient concerns and product indications, treatment mapping and injection patterns, as well as how to prepare patients for treatment.

Unique Learning Objectives:

At the completion of this one-day intensive course students should be able to:

1. Demonstrate competence in cosmetic neurotoxin injection techniques on label per product indication for:
 - a. Frontalis muscle for transverse forehead rhytids
 - b. Glabellar complex injections
 - c. Lateral canthal rhytids (crows feet)
2. Demonstrate understanding of cosmetic neurotoxin injection techniques for:
 - a. Eyebrow shaping via the lateral and medial arch
 - b. Depressor angull oris injection
 - c. Dimpled chin: hypertrophic mentalis injections
 - d. Hyperhidrosis: axillae



THE ESSENTIALS OF DERMAL FILLER IMPLANTATION

————— \$2000 —————

Course Description:

Pairing advanced facial anatomy with key dermal filler injection techniques for the cheeks, chin, and jawline, this group training covers the best product choice and placement based on the unique anatomy and goals of individual patients for flawless patient results, every time. In addition to the certification course learning objectives outlined above, we will discuss the different types of injectable dermal fillers by chemical makeup with a focus on hyaluronic acid (HA) based products, how to classify different HA fillers based on important cofactors such as G' & viscosity and how that relates to their FDA approved on label treatment areas, and most importantly how to prepare for, recognize, mitigate, and treat a vascular occlusions. We will focus on the injectable HA dissolver, Hylenex as well as other necessary supplies so injectors leave confident and prepared to treat their patients and any adverse events that arise.

Unique Learning Objectives:

At the completion of this one-day intensive course students should be able to:

1. Manage any specific complications that arise, including vascular occlusions, maintaining the highest standards of patient safety.
2. Demonstrate competence in dermal filler injection techniques for cheeks, chin, and jawline, as well as nasolabial folds on label per product indications.



THE ART OF FACIAL ASSESSMENT & THE SCIENCE OF AGING

————— \$2000 —————

Course Description:

Perfect for new and experienced injectors, this group training offers the science providers need to critically approach patient consultations and tailor treatment plans to their patients' goals. In addition to the certification course learning objectives outlined above, we will discuss advanced facial anatomical layers and how each is uniquely affected by the aging process, frequent patient concerns and treatment indications, facial landmarks and projections, as well as language to use during the consultation to build trust between patient and provider.

Unique Learning Objectives:

At the completion of this one-day intensive course students should be able to:

1. Demonstrate competence in facial assessment techniques such as:
 - a. Facial balancing
 - b. Aging analysis
2. Demonstrate competence in treatment and product recommendations for a variety of common patient concerns:
 - a. Fine lines and wrinkles
 - b. Volume loss
 - c. Skin laxity
 - d. Fat and cellulite reduction



ADVANCED LIP AUGMENTATION MASTERCLASS

\$3000

Course Description:

Designed to complement our dermal filler course, this group training covers unique lip products and injection techniques so students can master subtle sexy volume without the duckface. In addition to the certification course learning objectives outlined above, we will discuss relevant facial anatomical layers, dosing guidelines, product and injection technique choice by patient anatomy and goals, important considerations for injecting in highly vascular areas, massage techniques for optimal filler integration, and most importantly how to prepare for, recognize, mitigate, and treat a vascular occlusion. We will focus on the injectable HA dissolver, Hylenex as well as other necessary supplies so injectors leave confident and prepared to treat their patients.

Unique Learning Objectives:

At the completion of this one-day intensive course students should be able to:

1. Manage any specific complications that arise, including vascular occlusions, maintaining the highest standard of patient safety.
2. Demonstrate competence in dermal filler injection techniques for the unique and highly vascular area of the lips on label per product indications.



COURSE FAQs

How much are the courses?

The entire 4 day Aesthetic Immersion Program is \$8000 (a \$9000 value). If you choose to register for individual days, the neurotoxin, structural dermal filler, and facial assessment days are all \$2000 and the advanced lip augmentation and adverse event management courses are \$3000 each.

How long is each course?

All course days are 10 hours with a working lunch. We ask that students arrive no earlier than 7:45 am for registration and breakfast.

Where are courses held?

All courses are held in our brand new space in Hampton, New Hampshire:
1 Merrill industrial Drive, Building E Suite 26, Hampton, NH 03842

Do I have to be licensed in the state of NH to participate in the course?

YES, NH is a mandatory license state which means to participate in the hands-on portion of our courses you must hold and submit your NH medical or nursing license or your nursing license for another compact state. More information about nursing compact states can be found on the NLC website. Please note that Massachusetts is NOT a compact state. The turnaround time is generally a few weeks with the NH Board of Nursing to receive your reciprocal license for the state of NH. It is recommended that you apply for your NH license at least 4 weeks prior to the course.



CANCELLATION POLICY

All courses, observation days, private and group trainings are **NON-refundable**.

Please be sure you can attend your chosen course date before registering online. **By registering and submitting payment for training, you are acknowledging and agreeing to this and other student cancelation policies.** You are responsible for all of your prerequisite requirements and adherence to the late cancellation/no show policy. Throughout the policy, we will do our best to explain to you why we have each policy requirement in place.

All students are required to have a credit card kept on file. Payments are required in full at the time of registration to reserve your spot in the course. Until we have payment, we cannot guarantee course date availability. We accept Visa, Master Card, Discover, debit cards, checks, and cash.

4 weeks prior to the start of the course or your private training we require a copy of your unencumbered NH state nursing or medical license.

If we are traveling out of town to your facility; then we need a copy of your state license. If you are not able to satisfy this requirement 4 weeks prior to the start of the course or training you will forfeit your course fee and be dropped from the roster. If there is a delay in the licensure process on the state's end you may still attend the course and then come back for the live hands-on portion when you are fully licensed in NH. We are strict about this; not to be difficult on you but because it is a state law. We understand how long and how hard each and every one works for their license, so we do not want you to jeopardize it in any way.



TESTIMONIALS

Out of all the aesthetics education programs you came across, what made you decide to work with us?

"After taking my first class at a different location, I was looking for a more in depth program with a hands-on instructor who had a passion to teach. I wanted more than what I could read in a textbook and I found that with Tara without question."

Did you have any challenges, frustrations, fears, or concerns prior to working with us? if so, what were they? Were we able to help you resolve them?

"Prior to taking classes at DCCM I knew I would have a lot of questions. I wanted to know everything about aesthetic nursing including technique, tricks, what if scenarios, the good, bad and ugly. Tara's teaching is transparent and honest, she trains her students to be safe and smart as injectors and focus on the patient. I never felt like I was going through the motions, I was actually learning."

How did you feel when you left your training?

"My training left me feeling excited, confident and wanting more. It did help me find a job in aesthetics doing exactly what I want to do, on my own time and in an environment that works well with my personal and professional life. The training I received solidified that I was in the right place with the right teacher and I couldn't recommend her classes more."

Is there anything else you would like to add?

"You can sign up for any aesthetic injector course anywhere but do your research. Look into who is teaching. For me, Tara's credentials, background in nursing previous to aesthetics and passion for aesthetic medicine says it all. The books she's written are a phenomenal learning tool, the articles she has written are informative and eye opening. I want to be taught by someone who has skin in the game and who cares about the image and services they put out but also always puts their patients' safety first. To me, Tara is the epitome of what a safe and caring injector is."

Annie Linneman
DCCM Academy Alumni, RN

PRIVATE THE TRAININGS



To solidify the knowledge learned during our group training courses, we recommend each student follow-up with a private training. All private trainings are taught by our head of faculty and master injector, Tara Delle Chiaie, MSN, FNP-BC, APRN.

Private trainings are completely customizable based on your unique level and needs. They can cover advanced treatment areas and techniques for cosmetic neurotoxins and dermal fillers such as hyperhidrosis injections or cannula work, as well as a variety of additional medical aesthetic technologies such as Kybella injections, laser procedures, Microneedling, CoolSculpting or a mix of generally up to 2 of the the above.



PRIVATE TRAININGS

Private trainings are typically 4 hours long from 10am - 2pm and are available on specific Thursdays throughout the month. Trainings can be held at DCCM™ Academy in Hampton, NH or Tara can travel to your practice. Please email info@dccmacademy.com to book.

Students will be responsible for supplying whatever products they would like to train with as well as models for their private training. Keep in mind these models can become loyal patients so cultivating these relationships is really important! We can go over model recruitment and pricing strategies with you, and product reps are also a great resource for model pricing strategies and product acquisition. Students without a medical director or who are unable to order product for themselves (RNs cannot order product directly), can purchase it at cost from DCCM™. Price lists for this option are available upon request to info@dccmacademy.com

-
- 01 Private Training - \$3,500**
Includes 4 hours of training with space for up to 8 models. Your private training date is not confirmed until your invoice is paid in full. You are responsible for paying your invoice prior to scheduling a private training date.
 - 02 Additional Hours & Models - \$750 hourly**
If you would like to add hours to your private training, the hourly rate is \$750 for each additional hour. Generally, we pace models at 30 minutes in the treatment room, this does not include any necessary numbing.



Continuing education programs at DCCM™ Academy are post-grad opportunities designed for DCCM™ Academy alumni to gain ongoing experience in the medical aesthetics industry.

We have three tiers of continuing education programs: Mentorship, Fellowship, and Residency. Each program has a 6 month minimum commitment so we can build a relationship with all our mentees, fellows, and residents to best cultivate excellence in every individual.

Fellowship and Residency continuing education programs can be billed up front or by 3 month payment plan. The full 6 month cost of the program is split into 3 equal payments over the first 3 months.

CONTINUING EDUCATION



CONTINUING EDUCATION PROGRAMS

Mentorship

\$350 /month

Exclusive Mentee

Benefits:

2 x 30 minute phone calls with Tara each month.

Mentees can ask questions about injecting, business strategies, insurance, policies and consents, as well as review treatment plans, patient results, and consultation notes.

Fellowship

\$1000 /month

Exclusive Fellow Benefits:

2 x Private Observation Days with Tara each month (up to a \$3,000 value monthly). We will do our best to tailor your observation days to the procedures you are interested in seeing.

2 x mini, 1 model private trainings with Tara at the 3 and 6 month mark to practice the skills you have learned. Fellows will provide 1 model and product for their training.

Residency

\$1500 /month

Exclusive Resident

Benefits:

2 x 30 Minute Phone Calls with Tara per month

2 x Private Observation Days with Tara each month

2 x mini-private trainings with Tara at the 3 and 6 month mark to practice the skills you have learned. Residents will provide 1 model and product for their training.

"Essentials of Neuromodulation" Textbook

Complete Compliance Package



TESTIMONIALS

Out of all the Aesthetics education programs you came across, what made you decide to work with us?

"DCCM academy is very unique! There are many aesthetic classes available to take, but typically these are only a one or two-day course. I was looking for a more in-depth learning experience, so the Fellowship was a perfect choice and exactly what I was looking for."

Did you have any challenges, frustrations, fears, or concerns prior to working with us? if so, what were they? Were we able to help you resolve them?

"I would say that I was frustrated because of the lack of long term aesthetic trainings available. More specifically, for established NP's. I wasn't looking to be an esthetician or go to an esthetician school. There is A LOT to learn especially with dermal fillers, devices, etc. I also needed guidance from a business standpoint and DCCM™ Academy and Tara helped with this immensely!"

How did you feel when you left your training?

"I absolutely loved the Fellowship program. I left feeling much more confident and informed. The Fellowship allowed me to learn more from all angles- from procedures to business knowledge. I currently own my own aesthetic studio in Newport, RI. Continuing to learn and grow my business is very exciting for me. I also look forward to taking more trainings at DCCM™ Academy."

Is there anything else you would like to add?

"I want to add that I am so grateful for Tara and DCCM™ Academy. The Fellowship program was a game changer for myself and my business. I cannot thank her enough. I am looking forward to taking more courses at DCCM™ Academy and am excited to continue to learn from Tara."

Faith Weathers
DCCM Academy Fellow, CNP



Suite Rentals at DCCM™ are an amazing opportunity for injectors who do not yet have a space of their own to see patients! Renting a treatment suite eliminates most of the overhead costs and frustrations associated with starting your own practice and gives you the time and energy to focus on perfecting your craft and offering your patients the best results!

We know how time-consuming and costly starting out can be, so let us take care of the background costs and stressors while you focus on building a loyal patient base and growing your brand.

RENTAL SUITES



RENTAL SUITES

Delle Chiaie Cosmetic Medicine, the sister medical aesthetics practice to DCCM™ Academy, has one treatment suite available from 10am-4pm on Tuesdays, Wednesdays, and Fridays. Tara will act as the medical director and will be on call, down the hall, in case of any emergencies. Prospective renters must have an active and unencumbered license in the state of NH (or another compact state) and be certified in all procedures they plan on performing. More information about compact states can be found on the NLC website. Please note that Massachusetts is not a nursing compact state, and for this reason we cannot accept a MA license as proof of licensure.

To offer our renters the best pricing, injectable product can be purchased at cost through DCCM™, pricing is available upon request. Email info@dccmacademy.com for more information and to book.

01 Suite Rental at Delle Chiaie Cosmetic Medicine - \$600/day
Discounted rates are available for multi-day and long term rentals.

02 Renter's Package - \$300 one-time fee before 1st rental day
All renters must purchase the Renters Policy Package once prior to their first day in house. The package is the best way for us to set you up for success and verify that you are legally covered for all treatments you plan on performing! The Renter's Package is \$300 and includes:

- Patient Consents, Policies, and Procedures.
- New Patient Paperwork.
- Pricing and Scheduling Guide - Your cost per product, recommended pricing structure, and scheduling guide.
- Sample instagram post and story to help you promote and fill your day!

INJECTOR RESOURCES



DCCM™ Academy injectors' resources are carefully curated and designed to support and guide our students beyond hands-on training opportunities.

The Complete Compliance Package, a collection of fully customizable forms such as treatment consents, policies and procedures, supply lists, and pre/post treatment guidelines is the perfect way to get your practice and employees covered from a legal perspective.

Our *Essentials of Neuromodulation* Textbook, published with Elsevier, and our curated and Injector's Manuals provide academic and treatment resources to dive deeper into key topics in aesthetic medicine.



COMPLIANCE PACKAGES

The Complete Compliance Package (CCP) is a collection of every form necessary to successfully run a medical aesthetics practice. This package goes beyond just treatment consents, policies, and procedures to include employee handbooks and business policies. The Complete Compliance Package is \$1600 and individual packages can also be purchased by treatment for \$150 each. Links to purchase can be found on our website.

Treatments Available in the CCP and for Individual Purchase:

1. B12
 2. CO2
 - Facial/Body
 - Vaginal
 3. Coolsculpting
 4. Dermal Filler
 - Hyaluronic Acid Administration
 - Hylenex Vascular Occlusion Policy
 5. Dermaplane
 6. Elos Plus System
 - DSL Motif
 - IPL/SRA/SR
 - LV/LVA
 - Sublative RF
 - Sublime
 7. Kybella
 8. Local Anesthesia
 9. Microneedle/Collagen induction Therapy
 10. Nutrient Therapy
 11. Platelet Rich Plasma
 - Face/tear Troughs
 - Hair
 - Vaginal
 12. Profound Radio Frequency
 13. Sclerotherapy
 14. Zo Skincare Protocols and Chemical Peels
- Also Available:**
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1. Policy for Standard Administration
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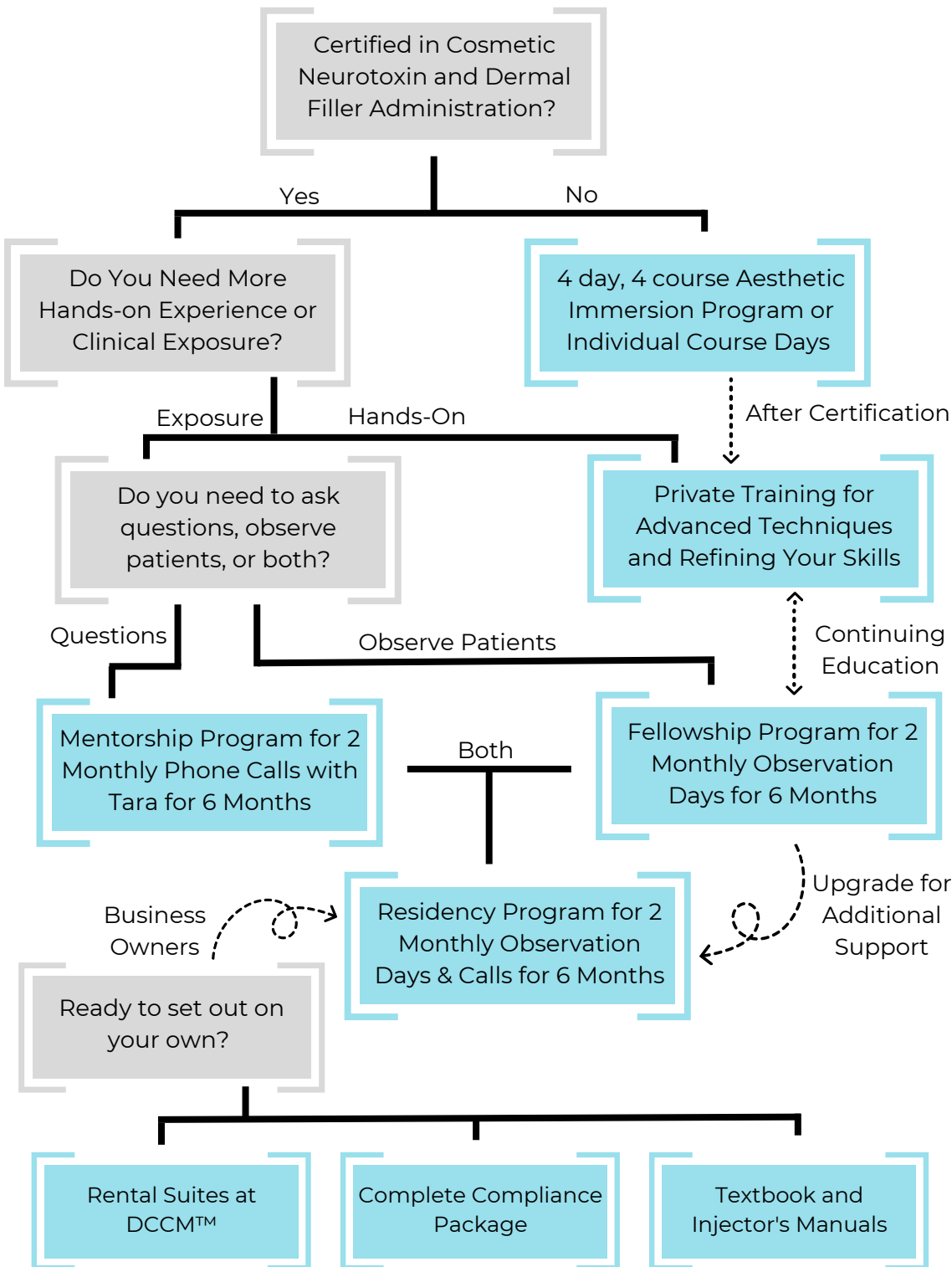
BOOKS + MANUALS

Our books and manuals are designed primarily with injectors in mind, to act as a resource both in and out of the treatment room.

While the "Essentials of Neuromodulation" textbook is written for medical providers, the Injector's Manuals were specifically designed with a wider audience in mind. They are excellent patient education resources to help injectors add value to their treatments with anatomical renderings to help explain why a specific area will be treated or cannot be treated. They can also be used to educate front desk staff to confidently answer patient enquires on the phone. Links to purchase can be found on our website.

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- 01** **Essentials of Neuromodulation Textbook - \$200**
Enjoy this academic deep dive into all things cosmetic neurotoxin written by our very own Tara Delle Chiaie, MSN, FNP-BC, APRN. Complete with curated and detailed anatomical renderings, before and after photos, treatment plans and so much more.
 - 02** **Single Injector's Manual - \$150**
Our Injector's Manuals synthesize the key takeaways from our courses into quick reference guides designed to act as the perfect recourse in the treatment room. Available in cosmetic neurotoxin, dermal fillers, and facial assessment topics with more coming soon!
 - 03** **Package of 3 Injector's Manuals - \$425**
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